

2012 SHOW

Venue	Concourse Theatre, Chatsood	Price per unit	Quantity	Total
Seats	530			
Costs	Theatre hire (base charge, 10 hours)			\$ 5,000.00
	Total Technical Staffing			\$ 1,458.75
	Total Technical/AV/Staging	\$ 45.00	20	\$ 200.00
	Riser hire OR riser transport	\$ 40.00	7	\$ 280.00
	Microphone hire			\$ -
	Extra dressing room space hire?			\$ -
	GST			\$ 665.87
				<u>\$ 7,604.62</u>

Schedule	Bump In	1:30 - 2:30 PM
	Technical rehearsal CKC	2:30 - 5:30 PM
	Technical rehearsal guest performers	5:30 - 7:00 PM
	Black out	7:00 - 8:00 PM
	Performance	8:00 - 10:30 PM
	Bump Out	10:30 - 11:30 PM

INCOME % sold 100% SOLD OUT

	Ticket sales	Price per ticket, net to CKC	Inside charge	Booking fee	Price per ticket to audience	Number	Total	gross box office estimate for APRA	ACTUAL
House seats						12			
Full price		\$ 34.40	\$ 2.00	\$ 3.50	\$ 39.90	249	\$ 8,565.60	\$ 9,935.10	257 \$ 8,840.80
Concession		\$ 24.40	\$ 2.00	\$ 3.50	\$ 29.90	249	\$ 6,075.60	\$ 7,445.10	214 \$ 5,221.60
Complimentary		\$ -	\$ 0.40	\$ -	\$ 0.40	20	\$ -	\$ 8.00	18 -\$ 7.20
Total ticket sales						530	\$ 14,641.20	\$ 17,388.20	489 \$ 14,055.20
Program sponsorship							\$ 1,400.00		\$ 1,750.00
Merchandise (note 15% surcharge on sales)							\$ 530.00		\$ -
Total revenue							<u>\$ 16,571</u>		<u>\$ 15,805</u>

EXPENSES	Estimated Cost	Actual Cost
APRA performance licence fee	\$ 286.91	\$ 231.91
Venue (see below)	\$ 6,687	\$ 5,913
Graphic design of flyers, etc (not required - done by Kate)	\$ -	\$ -
Printing flyers and posters (Kate will do)		\$ -
Paid advertisements in papers	\$ 400	\$ 400
Print 500 programs (Snap Printing)	\$ 569	\$ 569
Gifts to guest performers	\$ 200	\$ 200
Hospitality for guest performers	\$ 100	\$ 100
Payment to Glimma Rays	\$ 500	\$ 500
MC fee	\$ 1,000	\$ 1,000
Airfares (Fishbowl Boys)	\$ 1,252	\$ 1,252
TOTAL	<u>\$ 10,708</u>	<u>\$ 9,934</u>

PROFIT \$ 5,864 \$ 5,872

(blue is estimated)

Venue hire details	Net	GST	Total	Actual
License fee rental	\$ 4,000.00	\$ 400.00	\$ 4,400.00	\$ 4,400.00
On costs	\$ 1,938.75	\$ 193.88	\$ 2,132.63	\$ 1,435.50
Post show function	\$ 140.00	\$ 14.00	\$ 154.00	\$ 77.00
TOTAL			\$ 6,686.63	\$ 5,912.50
Ticket Sales				\$ 14,055.20
Net including GST				<u>\$ 8,142.70</u>
Plus refund of deposit			1000	
Total received from Concourse				<u>\$ 9,142.70</u>